

Upgrade to LED lighting with a \$0 upfront payment plan

No money down, savings pay it off

LED lighting upgrades deliver big savings - but the upfront cost can sometimes hold businesses and schools back. That's why Ecobulb works with Smart Ease, a specialist in energy-efficiency funding solutions, to make upgrading simple and affordable for everyone.

How it works

Just like a phone plan, you pay no upfront cost and spread repayments over one to ten years. Monthly instalments are tailored to suit your business, and in most cases, the energy savings are greater than the repayments - so you're cash flow positive from day one.

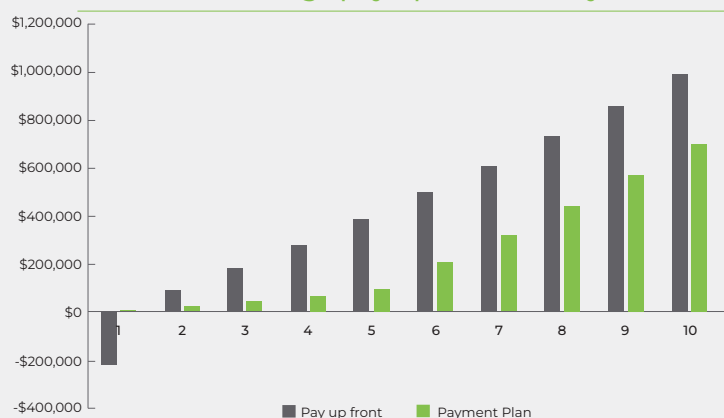
Key benefits

- o **\$0 upfront** - get started immediately.
- o **Cash flow positive** - savings may exceed repayments.
- o **Flexible terms** - choose the option that suits your business.
- o **Fast turnaround** - Four-minute online application and instant approval for transactions up to \$150,000.*

Real-life example

A high school recently upgraded to LED lighting with a project cost of \$350,000. By using a five-year Smart Ease Payment Plan, they paid nothing upfront and achieved positive cash flow from the first month - while enjoying lower energy bills and significantly brighter lighting.

Cumulative savings pay up front vs. Payment Plan



Annual cash flows 5-year term

Year	Savings from lighting upgrade	Annual repayment	Net savings	Cumulative savings
1	\$85,674	\$75,246	\$10,428	\$10,248
2	\$89,958	\$75,246	\$14,712	\$25,140
3	\$94,456	\$75,246	\$19,210	\$44,350
4	\$99,178	\$75,246	\$23,933	\$68,283
5	\$104,137	\$75,246	\$28,892	\$97,174
6	\$109,344	\$0	\$109,344	\$206,518
7	\$114,811	\$0	\$114,811	\$321,330
8	\$120,552	\$0	\$120,552	\$441,882
9	\$126,580	\$0	\$126,580	\$568,461
10	\$132,908	\$0	\$132,908	\$701,370

The process



Site assessment

Ecobulb reviews your lighting and provides a quote with projected energy savings.



Funding option

If upfront capital is a challenge, Ecobulb can make a Smart Ease Payment Plan available.



Approval

Credit application, funding structure, and agreement are reviewed and signed.



Installation

Ecobulb installs your new LED lighting.



Savings

Enjoy brighter lighting and improved cash flow from day one.

*Subject to credit criteria and approval. For amounts over \$150,000, additional financial information may be required

About Smart Ease

Smart Ease is a specialist payment partner for energy-efficiency and solar equipment. They have a 100% commercial focus with operations in New Zealand, Australia, the UK and Ireland. They have funded over 11,500 projects to date and almost half a billion dollars in total assets.

About Ecobulb

Christchurch-based Ecobulb are experts in designing, developing and delivering commercial and residential lighting projects across New Zealand.

